REVENUE INTEGRITY CHECKLIST

GUIDE TO SELECTING A REVENUE INTEGRITY PARTNER

WAYSTAR

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Choosing the right business partner is critical. Leverage our checklist to ensure your partner has the technological savvy, industry expertise and client support you need to pull actionable insights and increase cash collections.

1 Advanced technology

Sophisticated AI and robotic process automation digs deeper into your data, creating millions of predictive leakage models, which, when paired with a robust rules library managed by industry experts, deliver a more comprehensive approach to leakage detection.

2 Net revenue visibility

Using actual contract data drives highly productive touches and smart prioritization of accounts based on timely filing and net revenue opportunity.

3 Expertise

Be sure to work with an accomplished, experienced team. Experts who understand regulatory nuances and the operational and technological challenges you're facing can help propel your detection strategy to the next level.

4 Pre-bill approach

Accelerate cash flow and avoid claim correction with pre-bill analysis—across an entire health system or targeted areas. Go with a solution that simplifies leakage detection upstream and eliminates the need for re-billing by sending correct claims the first time.

5 Accuracy + efficiency

Expedite leakage detection and account verification with a team of highly credentialed coders and clinicians who can deliver an agreement rate of more than 95%. Ensure your revenue integrity partner's auditors do the heavy lifting and support your staff by delivering actionable charge capture accounts with detailed notes.

6 Support team

Transform revenue leakage detection with a partner that takes a white-glove approach to client survey and goes the extra mile to ensure everything is running smoothly. Their support team should be constantly up to date on the current state of revenue integrity while regularly identifying opportunities for improvement.

7 Return-on-investment

Chose a trusted partner with a track record of delivering powerful technology that solves leakage detection problems while paying for itself.

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8 Advanced analytics

Customized, intuitive reports, dashboards and alerts transform your data into actionable insights, enabling better reporting and evidence-based decisions.

9 Security + privacy

Select a partner that's deeply committed to information protection, risk management and regulatory compliance. Look for HITRUST CSF and NIST certifications.

10 Accessibility

Elevate productivity and employee satisfaction with a secure SaaS cloud computing application that supports both in-office and remote user access.

When results matter, hospitals and health systems choose Waystar as their trusted revenue leakage detection partner. Powered by Hubble, our Revenue Integrity smart technology drives productive touches, performance visibility, and cash recovery.

"The solution basically pays for itself."

Joe McLendon, Assistant Director of Revenue Integrity, Floyd Health Care System

BEST IN KLAS CLAIMS & CLEARINGHOUSE 2022

BEST IN KLAS PATIENT FINANCIAL ENGAGEMENT 2022

PEER REVIEWED by HFMA*

BLACK BOOK

HITRUST CSF Certified

Explore our end-to-end platform

Financial Clearance   **Revenue Capture**   **Claim Management**   **Payment Management**   **Denial Prevention + Recovery**   **Analytics + Reporting**

Get in touch.
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ABOUT WAYSTAR

Waystar simplifies and unifies the healthcare revenue cycle with innovative, cloud-based technology. Together, our technology, data and client support streamline workflows and improve financials for our clients, so they can focus on their patients.

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